

## To our Valued **AutoPoint®** Customers,

Revision 6.5.00 is full of new enhancements to AutoPoint®, and none should be overlooked.

### Here are the **TOP 15** that you certainly *do not want to miss!*

15. See a customer's *Current 30-60-90 Day Balance* in A/R Customer Inquiry.
14. *Automatically* Generate, Print and Send a PO to the warehouse!
13. Quotes can be automatically deleted after a set number of days....*your choice!*
12. Email Quotes from Point-of-Sale.
11. Calculate Customer's List Price Margin based on Customer's Selling Price range.
10. Change the Cash Payment Method after a ticket has been finalized.
9. Change or add a PO number on a finalized Invoice or in Invoice History!
8. Add a PO number on the Signature Capture Device at time of Delivery!
7. Use RF Scanning to Receive Merchandise, Create Return PO's and *MORE!*
6. Filter Item Maintenance based on *40 different fields!*
5. New Technology – *RF Scanning, Signature Capture, aOffice Document Storage!*
4. AutoPlus Packslips are automatically pulled and created...*just waiting for you to print!*
3. Complete interface to eModel suggestions emailed weekly created from Data Warehouse information.

### **TIED FOR THE #1 FEATURE**

2. Change the Customer Number on a ticket and the Prices and Taxes *automatically* Re-Calculate!!
1. View stock and place an order to AutoPlus DC's through *Warehouse Inquiry* directly from Point-of-Sale and Stock Status Inquiry!

***...And there is so much more!***

SEE INSIDE FOR DETAILED INSTRUCTIONS ON HOW YOU CAN START RECEIVING BENEFITS FROM ALL OF THE NEW FEATURES AND ENHANCEMENTS RIGHT A WAY!



# ***AUTOPOINT***<sup>®</sup> 6.5.00

## **RELEASE NOTICE**



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## ***System Maintenance***

### **System Options Maintenance** – Please call *AutoPoint*<sup>®</sup> Support for help in setting up fields.

- **Automatically Send P/O Default – [Field 70]** – Generate P/O's from Recommendations now has the ability to automatically send purchase orders after generation. This field controls what the system prompts as a default when the question Automatically Send the P/O? is displayed on the screen.

### **Company Maintenance** – Pressing <M>ore or <F4> to get to the second screen of Company Maintenance allows you to enter and control several new fields. Please call *AutoPoint*<sup>®</sup> Support for assistance.

- **AutoStock Pop Code Prefix - NEW - [Field 13]** – Contains the prefix of the Warehouse file to be used for updating and calculating Pop Codes and Ranking in AutoStock based on Warehouse Demand and movement calculated down to the Product Line/Sub-Line Level. See AutoStock Pop Code Updating to determine other fields and records that need to be set up in order to calculate and update Pop Codes not only in AutoStock, but in your Inventory as well.
- **AutoStock Pop Code Option – NEW - [Field 14]** – This field is used with the field above. This field controls whether the AutoStock Pop Code will contain the <W>hse Pop Code, the <C>alculated Pop Code based on Pop Code Schedules and Demand Ranking from the Warehouse, or the <M>anufacturer Pop Code.
- **Cash Returns – NEW - [Field 30]** – The ability to enforce some controls for Cash Returns. Force Signature on any Cash Return, Force Name, Address and Phone on Cash Customer Returns, Both, or None.

### **Branch Maintenance** – Pressing <M> or <F4> to get to the second screen of Branch Maintenance allows you to enter and control several new fields. Please call *AutoPoint*<sup>®</sup> Support for assistance.

- **POS Quotes Max Days - NEW - [Field 42]** – This field is used during End of Day to control whether or not Point-of Sale Quotes are automatically Voided after so many Days. Entering <0> means Quotes will not be Voided. Example, If you enter <7> (For Void after 7 days) then Quotes will print a message counting down before being Voided. Quotes will be Voided after the 7<sup>th</sup> day meaning they will show up on the 8<sup>th</sup> day as a Voided Quote.
- **PackSlips Bypass Credits - NEW - [Field 43]** – Packslips can be set up to be automatically pulled and created during the morning hours. This process pulls several days back in case the Warehouse billed something that did not hit the Website at the same time as other invoices for that day. The PackSlip Create process will kick out PackSlips that have already been processed so there is no danger of receiving twice.

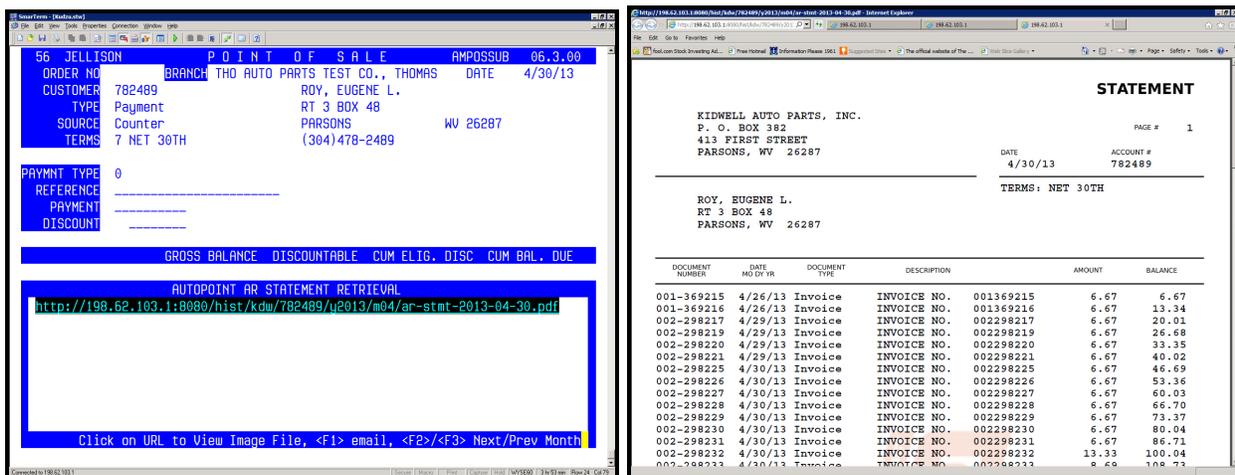
### **Priority Code Maintenance** – Please call *AutoPoint*<sup>®</sup> Support for help in setting up fields. The Priority Code that you should be changing should be <P>.

- **Open Order Msg - [Field 23]** – Used in Point of Sale - Before this field was defined with a <Y> or <N> for whether or not to notify the Counterperson that Open Orders Exist for this Customer, View Open Orders? The NEW enhancement allows for <blank> in this field to not even ask the question or <Y> or <N> for how you want the system to default the answer to the question Open Orders Exist for this Customer, View Open Orders?
- **Change Cash Payments - NEW - [Field 24]** – Used in Point of Sale – This new field controls whether or not the cash payment method can be changed or overridden after an order has been Invoiced. There may be special circumstances when the cash payment method may need to be changed to keep the End Of Day cash breakout totals in sync. Like when a customer hands you a credit card, you enter the payment method and end the ticket and then the credit card is declined, or you do a delivery that is normally a cash transaction and once delivered the customer decides to put it on a credit card. The options are to allow Override on Ship Via Code <C>ounter, <D>elivery (All Ship Via Codes other than Counter, <B>oth or <N>one to not allow overriding cash payment methods on any Invoices.

# Accounts Receivable

## PDF AR Statement Image Capabilities

- If Archived PDF Images in the Company Maintenance is set to <S>tatements or <B>oth then several new events will take place when AR Statements are Run:
  - A PDF image of the AR Statement will be stored on the system if printing to a PDF Printer.
  - If STMT flag by Customer is set to <E>mail or <B>oth and the customer has an email address assigned then the AR Statement will automatically be emailed to the customer.
  - **NEW** - With this release you can have multiple email addresses setup for a customer. See Customer Maintenance for a detailed breakdown on how to set up multiple email addresses.
- There are several places within AutoPoint® where you can press <F12> to access the customers Archived PDF AR Statement Images:
  - Point-of-Sale via the Receive on Account Payment Screen – From the Payment Type Field.
  - Customer Inquiry – From the <C>urrent or <H>istory Selection Field
  - Customer Maintenance – From the bottom of the screen with customer displayed.
  - Point-of-Sale Order Inquiry – When on an Invoice Image Retrieval Screen by pressing <F2>.
  - Invoice History Inquiry – When on an Invoice Image Retrieval Screen by pressing <F2>.



- From the AutoPoint® AR Statement Retrieval Screen several options are available:
  - Use Mouse to click on the URL to Open and View or Print the PDF AR Statement Image.
  - Press the <F1> to Email the PDF AR Statement Image to the Customer if Email Address exists.
  - Press <F2> for Next or <F3> for Previous Month to find the correct Archived PDF AR Statement Image to view, email, or print..
  - If running Weekly AR Statements then multiple PDF Image files will Display for your Selection.
- **NEW** – If <F1> to Email selected then the Email assigned to this Customer will appear. Press <ENTER> to email.
  - Press <F5> for a list of additional Emails assigned to this Customer. Press <F2> for Next or <F3> for Previous to scroll up and down the list. Press <ENTER> on the Name and Email Address to Email to. The Email Address should be passed back to the Retrieval Screen. Press <ENTER> to email.
  - Press Sft<F5> to Send to All Email Addresses setup to receive A/R Statement Images.

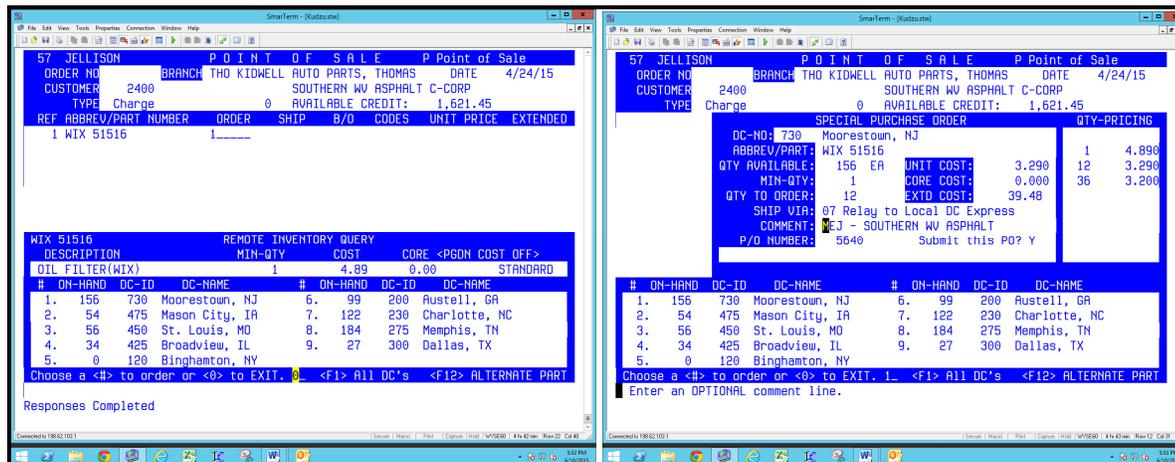
## AR Customer Inquiry

- Customer Inquiry can be accessed from POS Payment Screen, Customer Maintenance, and Inquiry Menu.
- From the <C>urrent or <H>istory prompt you can press <F10> for Aging Bal which will retrieve and display the Current A/R Aging Balance for this Customer. **AGING BAL** will be blinking. From this field you can also press <F10> again to toggle and now show the A/R Aging Balance as of the Last Statement. **LAST STMT** will be blinking. Pressing <F10> toggles between Current & Last Statement Aging balances.

# Point-of-Sale (POS)

## Inquiry and Special Order into the Warehouse using BabelPart® -

- Amador has implemented the ability within Point of Sale and Stock Status Inquiry to query directly into the AutoPlus Warehouses to check availability and to give you the ability to place a Special Order if needed.
- To access From Point of Sale press the **Sft<F7>** for Whse Inq from **Quantity Order**, **Quantity Shipped**, or from the **Line Abbrev** of an existing Line Item.
- The Part Number that you are on will automatically be sent to BabelPart® to query the AutoPlus Warehouses.

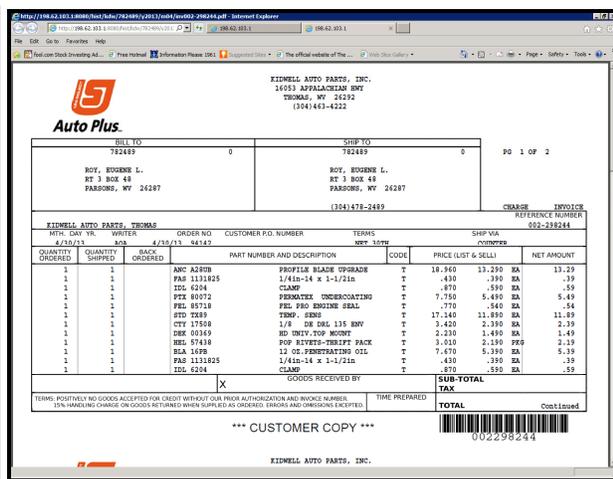
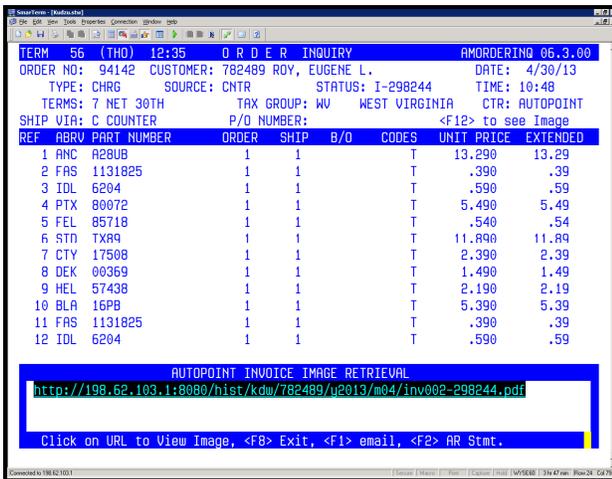


- The screen on the left is the Warehouse Query screen that appears when Sft<F7> is pressed. This screen shows the live Quantity on Hand at the various Warehouses that you have set up in the order that you want the Warehouses to appear.
- (Left Screen) From the Warehouse Query Screen the following Options are available:
  - Enter <0> or press <F8> to Exit.
  - To Order enter the Selection Number <#> of the Warehouse to Special Order From.
  - If No Quantities exist at any Warehouse Displayed, press <F1> to Query All Warehouses and display the closest Warehouse with quantity. Pressing <F1> again Displays Original or Standard Warehouses.
  - If no quantities exist at any Warehouse and the screen prompts with <F12> Alternate Part, then press <F12> to Query the Quantity on Hand for the Alternate Part. If the Alternate Part is Queried and you want to switch back to the Original Part just press <F12> Standard Part.
  - Press <PGDN> to toggle display of Cost and Core ON or OFF.
- The screen on the right is Special Ordering Screen when a Warehouse Selection Number is Entered.
- (Right Screen) From the Warehouse Special Order Screen the following Options are available:
  - Press <F8> to Exit back to the Warehouse Query Screen.
  - Enter the Desired Quantity to Special Order. See if Qty Pricing Specials are available.
  - The suggested Ship Via for the selected Warehouse will default. Press <F5> for Additional Shipping Code Options. The Default for each Warehouse is stored in Supplier Master Maintenance. If the default Ship Via is incorrect, call AutoPoint® Support to help setup defaults.
  - Comments concerning this Special Order can be entered. Branch's can be set up to receive Confirmation Emails when a Special Order is placed.
  - A Purchase Order will automatically be created per Supplier per Day to track all Special Orders made throughout the Day. Customer, Order, Confirmation, and Comments will appear above Part on P/O.
  - To Submit the P/O answer <Y>, to abort sending the P/O press <F8>.

## PDF Invoices Image Capabilities -

- If Archived PDF Images in the Company Maintenance is set to <I>nvoices or <B>oth, then several new events will take place when a Payment on Account is taken or an Order is Invoiced:
  - A PDF image of a Payment or Charge Invoice will be stored on the system with or without a signature based on if Signature Capture is activated and if the Invoice Printer is a PDF Printer.

- A PDF image of a Cash Invoice will be stored on the system if Signature Capture is turned on and the Signature Required flag in Customer Maintenance is set to <Y>es and the Invoice Printer is a PDF Printer.
- If the INV flag by Customer is set to <E>mail or <B>oth and the customer has an email address assigned then the Invoice will automatically be emailed to the customer.
- **NEW** - With this release you can have multiple email addresses setup for a customer. See Customer Maintenance for a detailed breakdown on how to set up multiple email addresses.
- There are several places within AutoPoint® where you can press <F12> to access the customer's Archived PDF Invoice Images:
  - Point-of-Sale bottom of the screen will say <F12> to see Image or <F12> to see Signature.
  - Point-of Sale via the Order Inquiry Screen – When an Invoice is displayed on the screen and on the top right of the screen it will say <F12> to see Image or <F12> to see Signature.
  - Invoice History Inquiry – When an Invoice is displayed on the screen and on the top right of the screen it will say <F12> to see Image or <F12> to see Signature.



- From the AutoPoint® Invoice Retrieval Screen several options are available:
  - Use Mouse to click on the URL to Open and View or Print the PDF Invoice Image.
  - Press <F1> to Email the PDF Invoice Image to the Customer if Email Address exists.
  - Press <F2> to access the AutoPoint® AR Statement Retrieval Screen.
- **NEW** – If <F1> to Email was selected then the Email assigned to this Customer will appear. Press <ENTER> to email.
  - Press <F5> for a list of additional Emails assigned to this Customer. Press <F2> for Next or <F3> for Previous to scroll up and down the list. Press <ENTER> on the Name and Email Address to Email to. The Email Address should be passed back to the Retrieval Screen. Press <ENTER> to email.
  - Press Sft<F5> to Send to All Email Addresses setup to receive Invoice Images.

### **Change Customer Number – NEW**

- You have always been able to change the Customer Number on an Order, but you had to press <ENTER> through each of the line items on an order to recalculate the pricing and other fields.
- **NEW** – With this Release press <F4> to go to the Header, <ESC> to Customer, then press <F12> to Change Customer. A Change Customer window will appear. Enter or lookup the New Customer like you normally would. Once the Customer is selected and confirmed then all of the Line Items will be recalculated and displayed.

**New List Calculation Capability – NEW** You have had for some time the ability to calculate the customer's price based on Cost ranges to maximize your gross profit capability, now you have the ability to calculate the customer's list price based on the customer's selling price to maximize the customer's list price capabilities. If your installer or dealer customers use the list price that you provide as their selling price then this feature will allow them to maximize the margins that your customer can make and at the same time stay competitive in their market area.

- **Customer Maintenance - List Price - [Field 20]** - Set List Price Field to <8> to use Sale Price Range Rounding Records to Calculate the List Price Margins your Customer wants to make.
- **Customer Maintenance - List Markup - [Field 21]** - This field will contain the Rounding Code that you want to use based on the Sale Price Range to calculate List Price. Press <F5> to lookup Rounding Codes.
- **Price Rounding Maintenance under Product Line Maintenance Menu –**
  - Price Rounding Type for List Calculation will always be <blank>.
  - Price Rounding Code will be the Rounding Code defined in the Customer List Markup Field.
  - The Price Level to establish on the List Rounding Code is based on the Customer's base Price Level in Customer Maintenance Field 23. Put in a Description to help you select in a popup window.
  - For Rounding Options use the Cost Range Rounding Selections.
  - The Dollar Range will contain the Sales Price or Customers Price dollar Range.
  - In addition to Cost Range Rounding Options, you can also define a Rounding Option to Round Cents.

### **Emailing PDF Quotes -**

- If you wish to Email a Quote to customer before Invoicing, then at the bottom of the screen select <A> for Alternate Printer and then enter <Q> for Quote. When the printer selections come up press <F5> and select the PDF Email Printer. If such a printer does not currently exist, then call our AutoPoint® Support Team to help create a PDF Email Printer.

### **Open Order Message -**

- **See Priority Code Maintenance – Open Order Msg - Field 23** to properly set up how you want to notify the Counterperson that open orders exist for this customer. If field 23 set to <blank> then NO notification.
- If <Y> then prompt with **Open Orders Exist for this Customer, View Open Orders?** Default is <Y>.
- If <N> then prompt with **Open Orders Exist for this Customer, View Open Orders?** Default is <N>.

### **Cash Payment of Check -**

- When the cash method of Check is selected the system will now prompt for entry of the check number. This information will be stored on the Invoice for printing capabilities.

### **Change Cash Payment Method after Invoicing -**

- **See Priority Code Maintenance - Change Cash Payments - Field 24** to properly setup based on your internal business controls on whether or not you want to give your counterperson the ability to change cash payment method after an order has been Invoiced in order to keep your End of Day Cash Breakout Totals accurate and up to date.
- If the controls are in place to Change Cash Payments then bring the Invoice back up on the screen just like you would to print a duplicate copy of the Invoice.
- From the bottom of the screen you should have the option to press **Sft<F12> Change Payment Method**. This process will step you back through reselecting the Cash method of payment. Then the Invoice is reprinted.

### **Change P/O Number after Invoicing -**

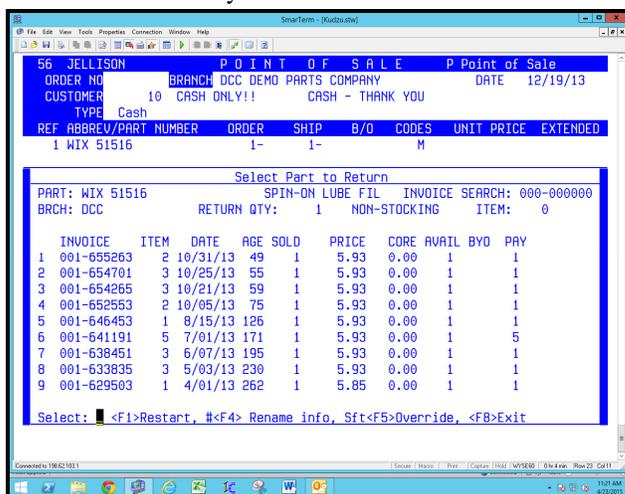
- New ability to Change the P/O Number on an Order after the Order has been Invoiced. Changing the P/O Number after Invoicing can be performed in Point-of-Sale or from Invoice History if End of Day has been run. This process will change the P/O on the Invoice and in the A/R Reference in Accounts Receivable.
- Bring the Charge Invoice back up on the screen just like you would to print a duplicate copy of the Invoice.
- From the bottom of the screen you should have the option to press **<PGUP> Change P/O Number**. This process will display a popup window prompting for P/O Number. Then the Invoice is reprinted and/or emailed based on how the Customer is set up.

## Cash Returns -

- See **Company Maintenance – Returns - Field 30** to properly set up what controls to put in place for Cash Returns.
- If <S>ignature or <B>oth then force Signature on all Cash Account Returns. Signature Capture must be enabled.
- If <A>ddress or <B>oth then force entry of Name, Address, and Phone for Cash Customer Returns.

## Point of Sale Returns -

- Streamlined the Return Process to bypass the first screen and automatically bring up Invoices that can be returned against.. To access the first screen to change Branch or enter Invoice press <F1> to Restart.
- On the Select Part to Return Screen we are now displaying the Line Abbrev, Part Number, Branch, Return Qty, and whether Stocking or Non-Stocking.
- On the individual Line Items we are also now displaying whether this Item was a Buyout (BYO) and how this Invoice was paid: <C>harge or Cash Payment Methods 1 through 9.
- When Overriding a return of an Item only prompt for Counterman Initials if the Counterman performing the Override does not have sufficient security.



## Point of Sale Source (Counter or Shop) -

- The Point-of-Sale Source of what to default to comes from the CRT Record. The Source is usually Counter or Shop. With this Release you can set the Source in the CRT Record to <blank>, which means Point-of-Sale will prompt for Source when you attempt to leave the Order Open or Invoice the Order.

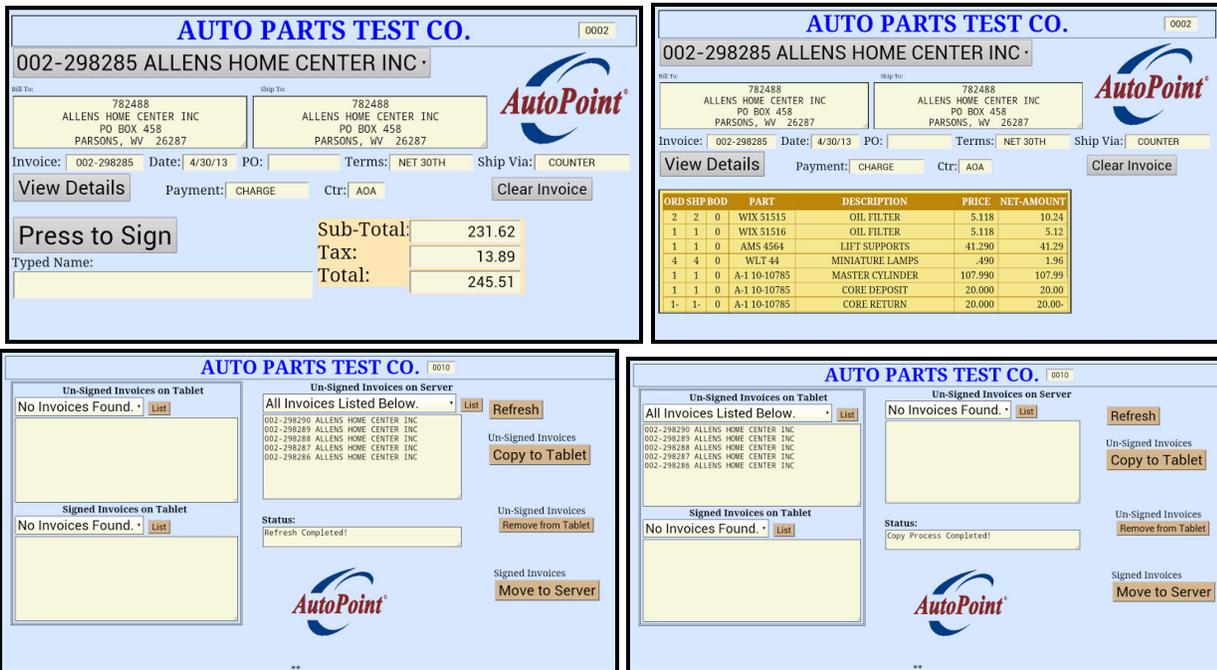
## Additional Point of Sale Changes -

- AutoSell or <F6> ASell now handles Qty Break Pricing.
- The Mailing Name and Address on second screen of customer prints as Bill To customer on Invoice if setup.
- You can now blank a comment line preventing it from printing on the Invoice.
- When Voiding an Order/Invoice only prompt for Counterman Initials if the Counterman performing the Void does not have sufficient security.
- When changing an existing line item on an Order, and pressing <ENTER> through the various fields, once you press <ENTER> on Any Change, instead of staying on the Line Abbrev of the line Item you are changing, the system will now automatically take you to the next line item on the Order.

## Signature Capture -

- Signature Capture is a fairly new Feature within AutoPoint®. It allows you the capability of capturing the Signature of the person signing for the Merchandise and storing that Signature on the PDF Invoice. Most any device that can access a Browser with Internet Connectivity can be used to Capture a Signature. Our most popular signature device is the Kindle Fire HD, mainly for its size, cost, and quality of the unit.
  - **NEW** – Before Signing at POS you have the ability to redirect the Signature to a different tablet.

- Signed Invoices can be printed as well as simultaneously emailed to the customer.
- **NEW** – If Company flag set, Cash Returns taken at POS will force signature and print on PDF invoice.
- Invoice Detail can be viewed on the Signature Device before signing.
- Invoices can be recalled to Reprint the Invoice with the Signature.
- Invoices to be delivered can be downloaded to the device to sign upon delivery.
- **NEW** – By Customer you can require a P/O Number at Delivery Time on the Signature Device
- **NEW** – The Tablet's are now tracking the Signed Date and Time that will be uploaded to the PDF Invoice Image to print on the bottom of the Invoice.
- Signed Invoices that are delivered can be uploaded into AutoPoint® upon returning to the store.
- Top 2 screens show the Invoice ready to sign. Right screen shows the Invoice Detail on Tablet.
- Bottom 2 Screens shows Updating Delivery Tablet from System and Tablet ready for Delivery.



## Purchasing

### Generate Recommended Purchase Orders from Sales or from Inventory

- When generating Recommended Purchase Orders from Point-of-Sale or from Inventory this process will now prompt for a printer. Select <2> to Spool. This process can now be set up to be queued Daily, Weekly, Bi-Weekly, or Monthly and can be queued to run at a particular time of the Day or Night.
- **Supplier Ordering Statistics – NEW** - The output from this process will produce a report to give you up-to-date Totals by Branch and by Supplier of what is in the Recommendation file. The report shows Supplier's Minimum Qty, Weight, and Dollar Value as well as actual Total Qty, Weight, and Dollar Value to Order.
- When Generating from Inventory you now have the ability to generate based on Day-of-Week. In Supplier Branch Maintenance you can define your Day-of-Week by Branch and by Supplier.
- When Generating from Inventory this process will now delete any recommendations that match the given range you are generating for to clean up any duplicates that may exist based on picking sequence changes.

### Edit Recommended Purchase Orders

- If Item Notes or Product Line Notes exist, in addition to flashing a display of IM/PL Notes, the first line of Item Notes will display on the top line of the screen and the first line of Product Line Notes will display on the top of the screen on the second line. From the bottom of the screen, To see all of the Item Notes press the Sft<F4> key. To see all of the Product Line Notes press the Ctl<F4> key.

## **Print Recommended P/O's (80 columns)**

- **NEW** - Put together a New Recommendation Report that is an 80 column report instead of 132 columns. This means the font size is larger and easier to read, but has less fields on the report.

## **Print Recommended Purchase Orders (Both 132 & 80 Column Reports)**

- When Printing the Recommendation Report you now have the ability to print based on Day-of-Week. In Supplier Branch Maintenance you can define your Day-of-Week by Branch and by Supplier.
- The Printing of the Recommendation Reports can now be set up to be queued Daily, Weekly, Bi-Weekly, or Monthly and can be queued to run at a particular time of the Day or Night.

## **Generate P/O's from Recommendations**

- Major enhancements have been made to the Generate P/O's from Recommendation process:
  - P/O's can be generated based on Day-of-Week. In Supplier Branch Maintenance you can define your Day-of-Week by Branch and by Supplier.
  - If your Supplier's Minimums have not been met then the Purchase Order will Not be generated.
  - **P/O Review Report – NEW** - If you answer <N>o to Generate, Release, and Print P/O's, which means you want to generate a pending Purchase Order that you can do maintenance on before Releasing, then the generate process will print a NEW report called the Purchase Order Review Report. This report is very similar to the new 80 column recommendation report to aid you in doing additional maintenance to the purchase order before releasing.
  - **Refresh Order Recommendation Gen? – NEW** - The Options are:
    - <N>o to generate P/O's based on what is already in the recommendation file.
    - <S>ales to refresh the recommendation file based on any sales that have taken place since the last End-of-Day.
    - <I>ventory to refresh the recommendation file from Inventory based on Min's & Max's.
    - <M>ax to refresh the recommendation file from Inventory and to order up to Max regardless of whether or not we are equal to or less than Minimum Stock Qty.
    - The refresh option is crucial for those users that want to queue the Generate P/O process.
  - **Automatically Send the P/O? – NEW** - The default for this option comes from the Systems Options Maintenance. Call AutoPoint® Support for assistance in setting Default. Answering <Y> will expedite the generate process to automatically send the purchase order after generating. If you automatically send the P/O then you can receive an email or text as a confirmation or notification of the results of automatically sending the P/O. See the Maintenance section on Contact Maintenance for Event Results to setup users to email or text.
  - **Queuing Generate P/O's - NEW** - The biggest enhancement in this release is the ability to Queue the Generate P/O's from Recommendations for a particular Branch and Supplier to run Daily, Weekly, Bi-Weekly, or Monthly and can be queued to run at a particular time of the Day or Night!

## **Purchase Order Maintenance**

- **Item and P/L Notes – NEW** - If Item Notes or Product Line Notes exist, in addition to flashing a display of IM/PL Notes, the first line of Item Notes will display on the top line of the screen and the first line of Product Line Notes will display on the top of the screen on the second line. From the bottom of the screen, To see all of the Item Notes press the Sft<F4> key from Qty Ordered. To see all of the Product Line Notes press the Ctl<F4> key from Qty Ordered.
- **P/O Comments – NEW** - Entering a comma <,> from Line Abbrev will allow entry of P/O comment.
- **Access Item Maint – NEW** - Pressing <F7> From Description on a Not-On-File Item or Unit-Cost will jump to Item Maintenance to allow New Item setup or allow Cost to be changed and Resale Prices Recalculated.
- **History Display – NEW** - Pressing <F7> from REF or Line Abbrev will turn on History Display. History can now be turned on in Add or Modify Mode. History now displays both IM & IB User Codes.

- **Unrelease a Purchase Order – NEW** – This Release gives you the ability to Unrelease a Purchase Order which will change the P/O Status from Released or Printed back to Pending so that additional Maintenance can be performed on this Purchase Order. Once the additional maintenance has been completed then the P/O can be Released, Printed, and Sent to the Supplier.

### **Purchase Order Printing**

- **P/O Review Report – NEW** – There is a new Option to the Purchase Order Printing Menu. Option 6 for Print Purchase Order Review Report. This report is very similar to the new 80 column recommendation report and can be used to aid you in doing additional maintenance to the purchase order before releasing. NOTE – This Report will print all items on the Purchase Order no matter what the P/O Status is. So this report will print all items on a Completely Received P/O, Voided P/O, Merchandise Return P/O, etc.

### **Automate AutoPlus Pack Slip Creation - NEW -**

- The AutoPlus Pack Slip Creation process can now be set up to automatically run each morning. Call AutoPoint® Support to get this process set up. Once set up then the Pack Slip Creation process will automatically attempt to run 3 times during the morning hours. If by chance the Pack Slips are not available until later in the morning or day then you may have to manually pull in the Pack Slips for that day. This process will even pull several days back in case Invoices did not get posted to the web site with the normal nightly process. This will make sure that no pack slips are skipped for processing. The Pack Slip Creation process is smart enough to know which Pack Slips have already been processed so not to duplicate any Pack Slips.
- If the AutoPlus Pack Slip Creation process is set up to automatically run then be sure to set the Packslips Bypass Credits flag in the Branch Maintenance so that the Creation Process will know how to process Credits.

### **Purchase Order Receiving using RF Technology - NEW -**

- **RF Receiving** – RF Receiving of Merchandise in Totes can be scanned regardless of whether you have Pack Slips from your supplier. When Scanned the Quantity Received can be set to Modes:
  - <1> for Manual Entry of Quantity,
  - <2> for Auto Enter Defaulting to UPC Selling Increment
  - <3> Auto Enter Defaulting to UPC Purchase Increment (**RF Receiving Defaults to this Mode**)
  - <4> Auto Enter Defaulting to Qty of 1.
- **RF Allocation** – Once RF Receiving is done and Pack Slips are created if you receive Pack Slips from your Supplier then the Qty Received can be allocated against Pack Slips and Purchase Orders. If Pack Slips or Purchase Orders are not found then Pack Slips will be created allowing you to print and receive against. Many enhancements have been made to the allocation process to aid in a smoother receiving process.

### **Special Order Notifications using BabelPart® - NEW -**

- RF Receiving will notify you if a Part Number was scanned that exists on a Special Order BabelPart® P/O.
- The Allocation Report will print a <S> for Special before the P/O Number to designate that these Parts were Special Ordered.
- The Pack Slip Receiving Report will print a <S> for Special before the P/O Number to designate that these Parts were Special Ordered.
- End of Day will automatically Release and Print the Special BabelPart® P/O's as part of End of Day Running.

### **Drop Ship Purchase Order Generation –**

- **Generate New Items** - For months to consider new changed from 6 months to 0 months for Default.
- **DSO Calculation** – Based on New fields in the Supplier Branch Maintenance, the DSO Calculation:
  - Can be set to Calculate based on Days, Weeks, Months, or based on calculated Daily Usage.
  - Can be set to Calculate based on Demand or based on Qty on Hand and Min/Max Stock Levels.
  - Can be set to Calculate Order Quantity based on Highest Sell Qty on an individual Invoice over a designated number of months.

**Purchase Order Transmission** – Depending on your supplier’s capabilities, orders can be sent via:

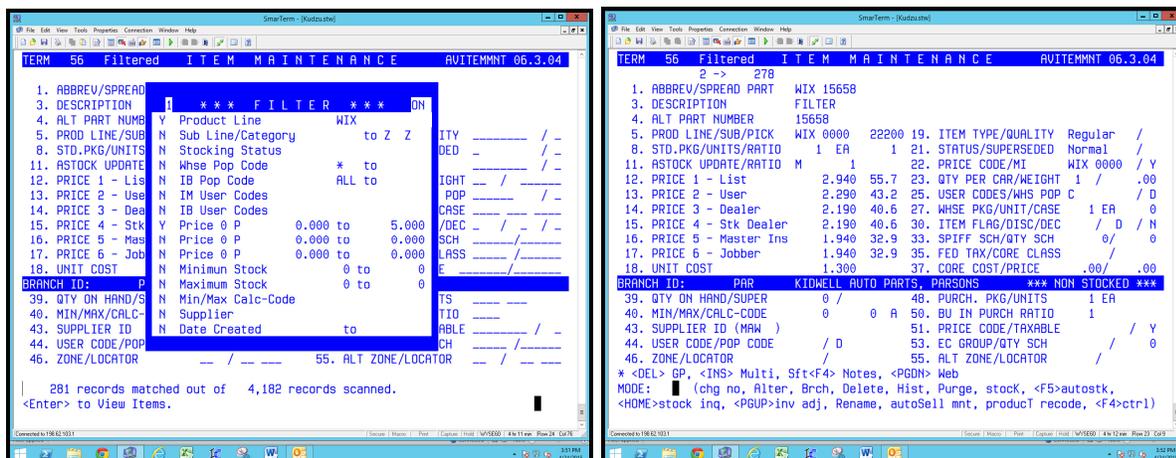
- EDI (Electronic Data InterChange) of purchase orders via the internet.
- FTP (File Transfer Protocol) purchase orders via the internet.
- Send Transnet (MISG) orders via/internet or modem
- Email Purchase Orders – Either full purchase order report or only data depending on what is needed.
- Fax Purchase Orders – By choosing to use the Alternate Printer, then selecting the FAX Printer, you can fax your PO directly from AutoPoint® to your supplier. First, go into the Supplier Master Record and fill in an A/P Vendor Number and set up the A/P Vendor Maintenance with the Fax Number in [Field 15].

## File Maintenance

## Item Maintenance –

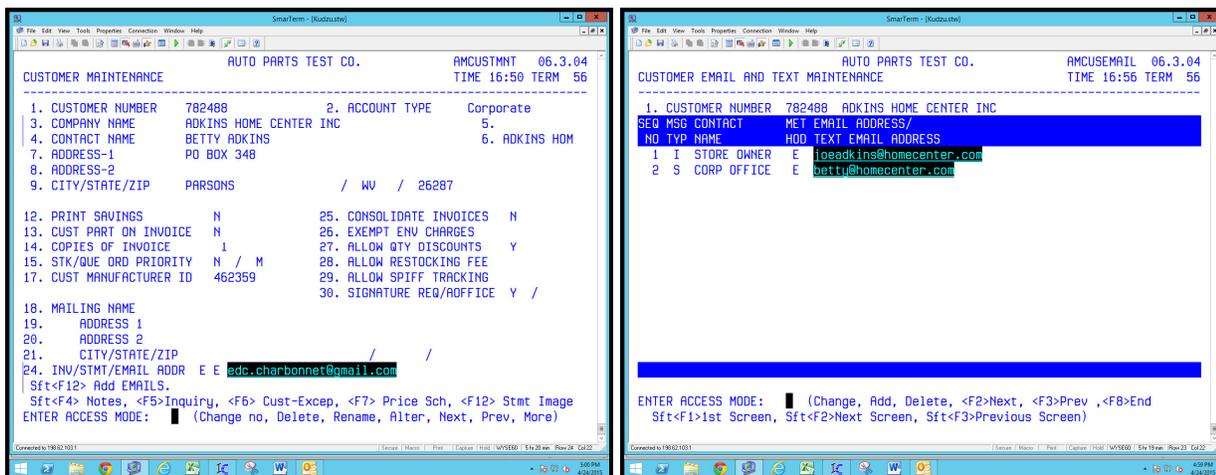
**Item Maintenance Filter – NEW** - Major enhancements made to Item Maintenance to allow you to define filters that can be used to only bring up parts that match your filter criteria.

- To access the Filter from the Line Abbrev field press the <F9> Filter function key.
- There are 40 fields that can be used in your Filter Selection. Press <F2> for Next, <F3> for Prev to move up and down the filter screen. Press Sft<F2> for Next Screen or Sft<F3> for Prev Screen to jump between filter screens. There are currently 3 filter screens.
- To turn a filter on scroll up or down the filter screen until on the desired field. Then enter a <Y> in the first column to turn the filter selection on for this field. Once turned on then you will be prompted for a filter beginning and ending range. If multiple fields are selected to be turned on for Filtering at the same time then all Filters turned on must match for Parts to be Included .
- When all Filtered Fields have been selected then press <END> to Execute the Filter. At this point AutoPoint® will scan your Inventory to tell you how many Parts Matched your Filter Criteria out of the total number of Parts scanned. Press <ENTER> to View Items that match your Filter Criteria.
- From the Item Maintenance screen in the top left you will see **Filtered** to tell you that you are in Filter Mode. As well you will see two totals. The Number on the Left shows you how many Parts that match your criteria can be accessed by pressing <F3> for Previous. The Number on the Right shows you how many Parts that match your criteria can be accessed by pressing <F2> for Next.
- To turn the Filter Off press <ENTER> at the bottom of the screen and from the Line Abbrev field press <F9> for Filter. Once in the Filter press <F8> to Abort to turn Off the Filter. Notice, if you press <F9> to access the Filter the fields that were previously selected to be filters are still set, you can scroll up or down the filter screen to turn on or off fields to filter. Once done, to Execute the Filter press the <END> key.



## Customer Maintenance

- **P/O Required - [Field 49]** – This field controls <Y> or <N> for whether or Not a P/O is Required. In this release the new Option is <D> for Delivery Time. This means that a P/O will Not be Required at Point-of-Sale when Invoicing, but will be Required on the Signature Device at Delivery Time.
- **INV/STMT/Email Address – [Field 24]** –
  - **INV** - Controls whether Invoices for this Customer are <P>rinted only, <E>mailed only, <B>oth printed & emailed, or <N>either printed or emailed.
  - **STMT** - Controls whether AR Statements for this Customer are <P>rinted only, <E>mailed only, <B>oth printed & emailed, or <N>either printed or emailed. The <N>either option for both Invoices and AR Statements would probably only be used for in-house accounts or those customers that are setup for aOffice where they are accessing all of their Invoices and AR Statements via the Internet.
  - **EMAIL ADDR** contains the customers email address if Invoices and Statements are Emailed.
- **Multiple Customer Email Addresses - NEW** – From the bottom of the first or second Customer Maintenance screen press Sft<F12> to Add Additional Emails.



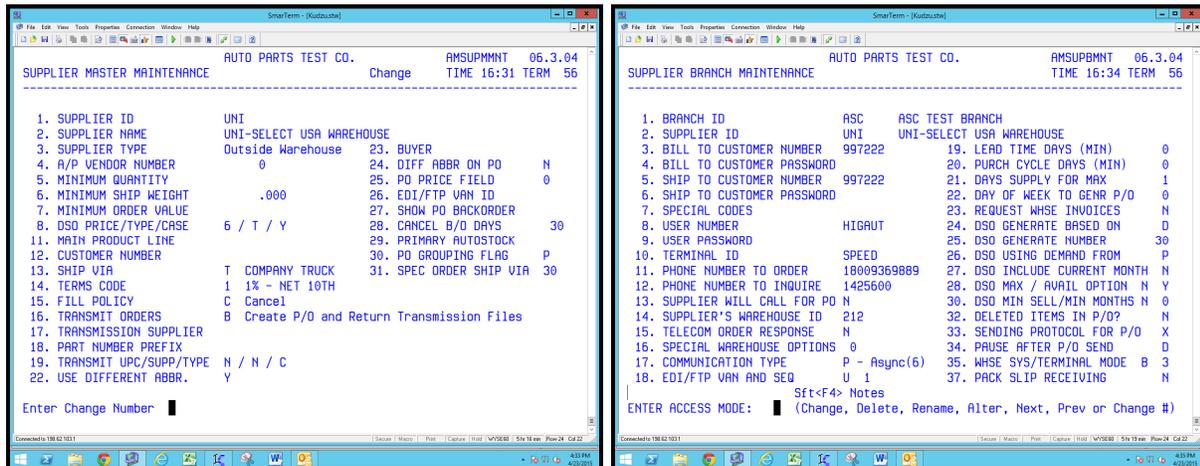
## Customer Additional Email Maintenance – NEW -

- Customer Email Maintenance gives you the ability to create and maintain multiple email addresses per customer. The screen above and on the right shows the Customer Email Maintenance.
- **Message Type** – Used to define whether this user receives emails of <I>nvoices, <S>tatements, <B>oth, or <N>either. Use <N>either if you don't want to automatically send them an Email, but want to have their information on file if you need to send an email on demand when needed.
- **Contact Name** – Is more for your purpose to know the Contact Name for the Email Address.
- **Method** – Is <E> for Email Address.
- **Email Address** – Is the Email Address that you are setting up for this contact.

## Supplier Master Maintenance

- **PO Grouping Flag – NEW - [Field 30]** – Defined by Supplier Master and used in printing Order Recommendation Reports to control whether you want the Detail and Totals broken down or rolled up to the <P>roduct Line, <S>ub-line or <C>ategory Level.

- **Spec Order Ship Via – NEW - [Field 31]** – This field contains the Default Ship Via Code for Special Orders sent to the Warehouse through our New BabelPart® Special Order Inquire and Order that can be accessed through Point-of-Sale or Stock Status Inquiry. See Point of Sale Enhancements for more details.



## Supplier Branch Maintenance –

- **DSO Generate Based On - [ Field 24]** – In addition to <D>ays, <W>eeks, or <M>onths, Now you can also perform Drop Ship Order Generations based on Daily <U>sage.
- **DSO Max Option – NEW – [Field 28]** – Used when Calculating DSO’s to give you the ability to calculate what to Order based on Demand or based on your Min and Max Stock Levels. Options are:
  - <N> = Use Demand to Calculate Qty
  - <Y> = If Qty on Hand is equal to or less than Min Stock then Order up to Max Stock Level.
  - <M> = If Qty on Hand is less than Max Stock Level then order up to Max Stock Level.
- **DSO Min Sell – NEW – [Field 30]** – If you deal with a lot of fleets where you want to protect your minimum quantity ordered based on the highest quantity sold over a certain number of months then set this field to <Y>es else <N>o. Be sure to properly set the DSO Min Months.
- **DSO Min Months – NEW – [Field 31]** – This field works in conjunction with field 30 above. If DSO Min Sell is set to <Y>, then DSO Min Months controls how many months back do you want to go to look for the Highest Qty Sold on a single transaction.

## Product Line Maintenance –

- **Quantity Pricing Flag – [Field 9]** – This field now allows for a <B> for Best Pricing.
- **MI Rebate Base Price – [Field 16]** – This is not a new field, but the prompt on this field will give you a clearer prompting of how to set the MI Max GP depending on whether MI Rebate Base Price is <0> for Cost or Price <1-6>.
- **Maximum MI Gross Profit before Rebate – [Field 17]** – This is not a new field, but the prompt on this field will give you a clearer prompting of how to set the MI Max GP depending on whether MI Rebate Base Price is <0> for Cost or Price <1-6>.
- **Minimum Daily Usage – NEW – [Field 18]** – Is a Protection put into the Min/Max Calculation Process for all Parts Assigned to this Product Line, Sub-Line or Category so that if by Part the calculated Daily Usage is less than the Minimum Daily Usage then use the Minimum Daily Usage in the Min/Max Calculation.

## Pop Code Schedule Maintenance –

- **Calculating Pop Codes in AutoStock - NEW** - In this Release it is important to take advantage of the New Feature to Calculate AutoStock Pop Codes based on Warehouse Demand and Movement calculated down to the Product Line & Sub-Line Level. This will give you greater visibility when reviewing your Inventory and running analysis to make sure you are stocking Parts that are top sellers. The calculating of Pop Codes are done using the Pop Codes and Break Point Values as defined in your Pop Code Schedules. Call AutoPoint® Support and we would be happy to work with you to make sure your Pop Code Schedules are setup properly. We have a function built into the Pop Code Schedule Maintenance to help pre-set up your Pop Codes and Break Point Values as recommended. See the screen example below of recommended values.

POP CODE ID	BREAK POINT VALUE	OVER STOCK FLAG	DELAYED ORDERING DAYS	DAYS OF SUPPLY	LEAD TIME DAYS	RETURN PENALTY VALUE
4. A	20	N	0	12	3	.00
5. B	40	N	0	12	3	.00
6. C	60	N	0	12	3	.00
7. D	80	Y	0	12	3	.00
8. E	100	Y	0	12	3	.00

- **Pop Code Pre-Set Values – [Field 4] –** To use the pre-set built in function to populate the Pop Code Schedule, Enter selection number <4>, to go to the first Pop Code Field. Press <F5> to Overwrite with Default Pop Code Values. You will then be prompted with “Do you wish to Overwrite with Default Pop Code Schedule?”. Answer with <Y>es to overwrite with Default Pop Code Schedule. This will create the following:
  - **A 20 Top 20% of the Parts in this Sub-Line are A’s**
  - **B 40 Next 20% of the Parts in this Sub-Line are B’s**
  - **C 60 Next 20% of the Parts in this Sub-Line are C’s**
  - **D 80 Next 20% of the Parts in this Sub-Line are D’s**
  - **E 100 Last 20% of the Parts in this Sub-Line are E’s**
  - **In addition to the above these additional Pop Codes may exist:**
  - **W If Warehouse Demand is Zero the Pop Code is W**
  - **O Parts flagged as Obsolete**
  - **X Parts Not Stocked at Serving Warehouse**
  - **Z Parts flagged as Superseded and Discontinued**

## Change Process –

**Item Branch Change Process**– Allow Fields to be scanned and seeded from the Branch Product Line record directly into the Item branch Records. The fields where this capability exists are Supplier, Min/Max Calc Code, Zone and Locator.

**CRT Maintenance – Order Source [Field 11]** – The Order Source in the CRT Record can now be <C>ounter, <S>hop, or <blank>. For those Stores that have both a Parts Store and Shop can share the same Terminal without having the CRT designated as Counter or Shop. If the field is blank in the CRT Record then Point-of-Sale will prompt for Source when exiting an Order.

## Contact Maintenance

– Under System Maintenance and Queue Operation is where you access the Queue Contact User Notification of who you want to receive a Text Message or Email when Automatic P/O Generation and Sending of P/O's is taking place so that you have visibility of processes automatically running based on Date and Time.

## End of Day Report Maintenance - NEW - [Option 18 off System Maintenance] –

- **7. Release Buyout PO's** – This Option is New if you are taking advantage of the capability to Inquire and Order directly into your Serving Warehouse through Point-of-Sale and Stock Status Inquiry. If this option is turned on then End-of-Day will automatically Release and Print the Special Buy-Out P/O's created today as part of BabelPart® Ordering from the Warehouse. These Special BabelPart® P/O's automatically print as part of End of Day. That way Pack Slips received in the morning will have P/O's to apply against when Receiving Merchandise.

## End of Month –

- **Clear Lost Sales / Buyout Statistics**– The Default for this question has been changed from <N> to <Y>. It is important to clear monthly so if you are taking a percentage of Lost Sales and figuring that into the demand for that month then you would need to clear monthly to apply according.

## Reports

**Spooled Reports - NEW** – Changes have been made to over 100 reports so that the Branch ID appears as a prefix before the report name. This enhancement is a great feature for multi-branch systems to make it easier to find the reports you are looking for.

## Physical Inventory

**Post by Product Line - NEW** – Instead of having to Post the entire Physical Inventory at once, you can now Post Physical Inventory by Product Line.

## Inquiries

### Stock Status Inquiry

### Inquiry and Special Order into the Warehouse using BabelPart® -

- Amador has implemented the ability within Point of Sale and Stock Status Inquiry to query directly into the AutoPlus Warehouses to check availability and to give you the ability to place a Special Order if needed.
- To access From Stock Status Inquiry press the **Sft<F7>** for Whse Inq from the bottom of the screen.
- The Part Number that you are on will automatically be sent to BabelPart® to query the AutoPlus Warehouses.

The image displays two screenshots of the SmartTerm software interface. The left screenshot shows a 'REMOTE INVENTORY QUERY' for part WIX 51515, listing various warehouses and their stock levels. The right screenshot shows a 'SPECIAL PURCHASE ORDER' for the same part, including details like quantity, cost, and shipping information.

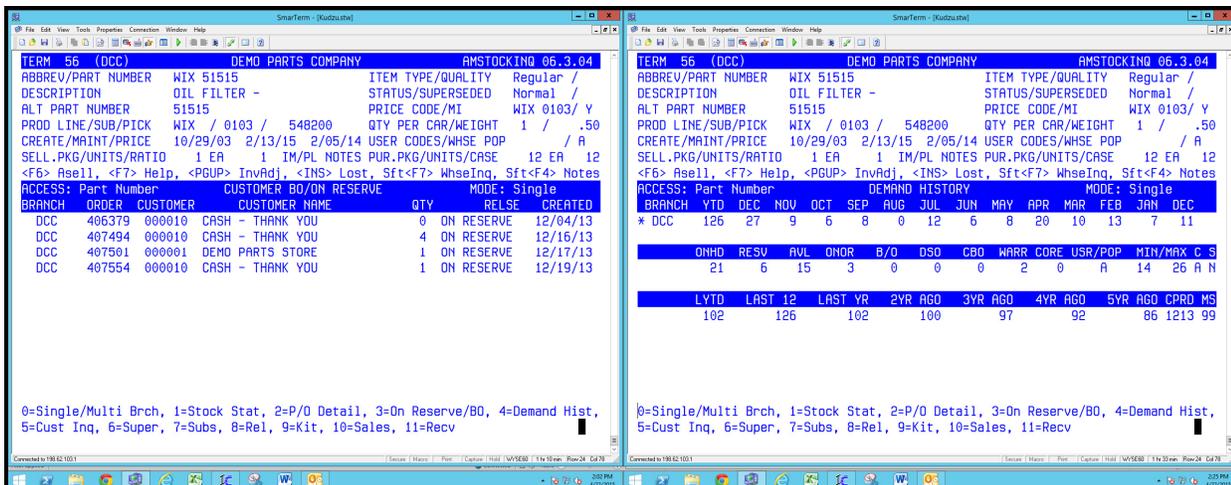
#	ON-HAND	DC-ID	DC-NAME	#	ON-HAND	DC-ID	DC-NAME
1.	127	730	Moorestown, NJ	6.	127	200	Austell, GA
2.	86	475	Mason City, IA	7.	119	230	Charlotte, NC
3.	44	450	St. Louis, MO	8.	110	275	Memphis, TN
4.	7	425	Broadview, IL	9.	89	300	Dallas, TX
5.	0	120	Binghamton, NY				

DC-NO:	730	Moorestown, NJ	QTY-PRICING
ABBREV/PART:	WIX 51515		1 4.890
QTY AVAILABLE:	127 EA	UNIT COST:	3.290 12 3.290
MIN-QTY:	1	CORE COST:	0.000 36 3.200
QTY TO ORDER:	12	EXTD COST:	39.48
SHIP VIA:	07 Relay to Local DC Express		
COMMENT:	E1 - JONES MUFFLER		
P/O NUMBER:	5640	Submit this PO? Y	

- The screen on the left is the Warehouse Query screen that appears when Sft<F7> is pressed. This screen shows the live Quantity on Hand at the various Warehouses that you have set up in the order that you want the Warehouses to appear.
- (Left Screen) From the Warehouse Query Screen the following Options are available:
  - Enter <0> or press <F8> to Exit.
  - To Order enter the Selection Number <#> of the Warehouse to Special Order From.
  - If No Quantities exist at any Warehouse Displayed, press <F1> to Query All Warehouses and display the closest Warehouse with Quantity. Pressing <F1> again Displays Original or Standard Warehouses.
  - If No Quantities exist at any Warehouse and the Screen prompts with <F12> Alternate Part, then press <F12> to Query the Quantity on Hand for the Alternate Part. If the Alternate Part is Queried and you want to switch back to the Original Part just press <F12> Standard Part.
  - Press <PGDN> to toggle display of Cost and Core ON or OFF.
- The screen on the right is Special Ordering Screen when a Warehouse Selection Number is Entered.
- (Right Screen) From the Warehouse Special Order Screen the following Options are available:
  - Press <F8> to Exit back to the Warehouse Query Screen.
  - Enter the Desired Quantity to Special Order. See if Qty Pricing Specials are available.
  - The suggested Ship Via for the selected Warehouse will default. Press <F5> for Additional Shipping Code Options. The Default for each Warehouse is stored in Supplier Master Maintenance. If the default Ship Via is incorrect, call AutoPoint Support to help setup properly.
  - Comments concerning this Special Order can be entered. Branch's can be setup to receive Confirmation Emails when a Special Order is placed.
  - A Purchase Order will automatically be created per Supplier per Day to track all Special Orders made throughout the Day. Confirmation and Comments will appear above Part on P/O.
  - To Submit the P/O answer <Y>, to abort sending the P/O press <F8>.

**View POS Orders that have this Part on Reserve – NEW -**

- From within Stock Status Inquiry Option number <3> = On Reserve/B/O that allows you to view any Customers that have this Part on Backorder, now also allows you to view POS Orders that have this part on Reserve. The On Reserve Inquiry shows the Branch, Order Number, Customer Number, Customer Name, Qty on Reserve and the Date the Order was Created. The Screen on the Left below is On Reserve Inquiry.



**Expanded Demand History to show 3, 4, and 5 Years Ago Demand- NEW -**

- The Demand History has been expanded to show 3, 4, and 5 Years Ago of Demand. The End of Month procedures will automatically roll the Demand when you roll over into a new year. The screen above on the right shows the view of the new demand fields from Stock Status Inquiry.

## **Viewing Qty-on-Hand after Sales, Receipts. And Adjustment History-**

- The ability to View Sales, Receipts, and Adjustment History on a Part has been around for a while. Now, you can also view what the Quantity on Hand in the System was after the Detail History transaction took place. This will give you a transaction by transaction account of where your Quantity on Hand stands.

## **AutoStock**

### **Pop Code Updating**

- **Maintenance** – Make sure the appropriate Fields and Records are in place to Calculate Pop Codes.
  - In Company Maintenance set the AutoStock Pop Code Prefix to contain your serving Warehouse so that the proper Demand and Movements will take effect when Calculating Pop Codes.
  - In Company Maintenance set the AutoStock Pop Code Option to <C> to Calculate Pop Codes.
  - In Pop Code Schedule Maintenance go through and set Pop Codes and Break Point Values or press the <F5> to Overwrite with Default Pop Codes.
- **AutoStock** – If the files are setup properly then over the weekend the latest AutoStock Files are pulled along with the new Warehouse Demand Movement Files so that when the AutoStock File is built the Pop Codes are automatically recalculated within the AutoStock File.
- **Update Pop Codes from AutoStock** – Once the AutoStock File is built above and Pop Codes are recalculated then it is important to update your Inventory with Updated Pop Codes.
  - Select <9> Special Processing, <1> AutoPoint Updates, <1> AutoStock Updating, then <1> AutoStock Update Report
  - Take Defaults and Update All Product Lines, for AutoStock Option enter <2> to Update.
  - On the Second Screen take the Defaults for all fields on the Screen.

## **eCommerce**

### **NexPart & TurboPart History Updating**

- **History Updating** – If NexPart and/or TurboPart Admin feature for History Tracking is turned on and requests are made to AutoPoint® for Credits and other Invoice History then AutoPoint® will feed the appropriate Invoice History transactions back to these eCommerce solutions.

# aOffice Document Storage - NEW

- aOffice – Secure Off-Site Document Storage accessible by you or your customers via the Internet.

- Invoices and Statements are automatically uploaded into aOffice based on which customers are activated. This is an excellent tool to give customers access to their signed Invoices and Statements. If copies are needed they just connect via the Internet to view or print copies.
- Ability to retrieve and Print Invoices and Statements via the Internet based on a date range or by year and month.
- This is also an excellent tool you can use in your business if you mail Invoices with Statements to have all of that information readily available all at one time to select and print your Month End Statement and all Invoices pertaining to that Statement all at one time together.

The screenshots illustrate the aOffice interface for document management. The top-left view shows the 'amador' home page with sections for 'Important Messages', 'Auto Supply Company Documents', and 'Auto Supply Company Customer Documents'. The top-right view shows a search and selection interface for documents, specifically 'Statements for Caldwell Construction for Dec 2013'. The bottom-left view is a detailed invoice from Auto Supply Company, listing items like 'SELVE NYLON TU' and 'A/B NYL TUBE SUP'. The bottom-right view is a detailed statement for Caldwell Construction, showing a balance brought forward and subsequent invoices and payments.

## **RF (Radio Frequency) Technology**

- The RF Menu has been simplified for easier selection and execution.

### **<1> Stock Check/Setup –**

- Stock Check is the ability to scan Parts in the store and verify the quantity in the AutoPoint® system against what is on the shelf. Other capabilities that can be performed in this mode:
  - If the Part Number that comes up for this UPC Bar Code does not match the Part on the shelf then answer <N> to Is this Data Correct and you will be given the ability to change the Part for this UPC.
  - If the Quantity does not match the quantity on the shelf then enter <1> to change Qty On Hand.
  - If you print Bin Price Labels and the Label Price on the shelf label does not match the Lab-Price on the RF Scanner then you have the capability to Generate a new Bin Price Label by entering <2> Generate Label File. A blinking ‘\*’ beside the Lab-Price on the RF Scanner is notification to you that the Label Price Calculated does not match the last Label Price Generated.
  - **Pressing <F7> Toggle will toggle you between Stock check and Label Setup.**

### **Label Setup –**

- Is accessed from the Stock Check Screen. **Pressing <F7> Toggle will toggle you between Stock check and Label Setup.**
- Label Setup allows you to walk your Part Shelf with your RF Scanner and set within AutoPoint® certain characteristics about this Part in order to generate Price Labels. Some of the fields that can be set up is whether to assign a IM or IB User Code, what position, and what value to assign. As well the Zone/Locator and Label Count can be assigned to this Part and Alternate Zone/Locator.

### **<2> Purchase Order Receiving –**

- Purchase Order Receiving using RF Technology greatly reduces the time it takes to manually check in merchandise against packing slips or Invoices. One of the advantages is it will guarantee that all merchandise that has a UPC Bar Code is in your system to expedite checking a customer out at Point-of-Sale. You can RF scan all of the items received prior to receiving Pack Slips from your Supplier. RF Receiving will work with all suppliers whether you receive a Pack Slip from that Supplier or not. When you allocate the Merchandise scanned with the RF Bar Code Device the allocation process will allocate against Pack Slips, Purchase Orders, or will create the appropriate Pack Slip to Receive against if no Pack Slip is found.

### **<3> Create Return P/O – NEW –**

- Create Return P/O using RF Technology should greatly expedite the process to create a Return P/O. The program will prompt for Supplier to return against as well as Return Types: <N>ew, <S>tock, <C>ore or <W>arranty. In addition to <C>reate or <A>ppend to existing P/O. Once the parts are scanned and correct then upon exiting the program will confirm selections and then create the AutoPoint® Return P/O.

### **<4> Physical Inventory –**

- Physical Inventory is greatly enhanced with RF Technology to expedite the process of taking a Physical Inventory. There are NO work sheets to print out wasting boxes of paper. There is NO manually entering counts from work sheets into the system. RF Scanning is automatically entering the counts within Physical Inventory, which greatly reduces error rates. Once the Inventory is Scanned then a Variance Report can be printed to make sure that nothing has been missed. Once the Variance Report is verified then the Physical Inventory can be Posted. This is a great tool for complete Inventories or just Cycle Counts.

## ***AutoPlus Customers Only***

**AutoStock** - Now contains the new competitive resale pricing, sale pricing, categories, UPC bar codes, and Demand Ranking for Pop Code Calculation. Plus Customers with Internet access receive Price Updates **WEEKLY**.

**Weekly Updates** - Files that are provided weekly to AutoPlus customers are:

- **AutoStock Files**– Which contain over 2.5 million parts from the warehouse with all of your pricing, cost, Price effective date, packaging, descriptions, pop codes, supersession information, UPC codes, etc.
- **Quarterly Sales Bulletins** – Contains all of the parts and pricing for parts that are in the sales bulletin.
- **Case Quantity Cost Discounts** – Contains the packaging increments to match against your packaging increment to properly calculate your cost based on case quantity discounts that are available.
- **Product Line / Category File** – Contains all of the AutoPlus Lines Codes, Categories, Descriptions, and Drop Ship Percentages used for quickly adding product lines to your *AutoPoint*<sup>®</sup> system
- **Cost Discount Percents** – Contains all of the cost discounts so that when your AutoStock file is created and you update pricing from AutoStock you get your actual true cost.

**eModel Inventory Creation** – A new process has been created that runs similar to the AutoStock New Items Addition. This will allow you to pull a model inventory from the [www.uniselectusa.com](http://www.uniselectusa.com) web site and compare to your current inventory based on Vehicle Registration for a specific area. As you run the process to update your inventory, you can also flag an IM or IB User Code for those parts that are created or already existing in your inventory. Then you can run an AutoStock Suggested Return report to list parts with this line that is not in the model inventory.

- **Downloading Stocking Inventory** – You have the ability to upload your inventory to the eModel site and from there manipulate your data to enhance stocking levels as well as reduce stocking levels of parts that you should not be stocking. This information can be downloaded back down into your *AutoPoint*<sup>®</sup> system and your stocking levels can be adjusted based on the decisions that you made on the eModel web site.
- **Weekly emailed eModel Suggestions** – With the Data Warehouse Interface, eModel can now make weekly suggestions of Inventory to Stock and Return. *AutoPoint*<sup>®</sup> can help in processing the weekly emailed files.

**eReturns** – The ability to upload Return Purchase Orders into [www.uniselectusa.com](http://www.uniselectusa.com) for Return Authorization prior to returning Merchandise to the Warehouse.

**Supplier Branch Maintenance** – New options for buying from AutoPlus, allows extended internet capabilities with transferring data back and forth. Enhanced EDI capabilities to electronically send purchase orders via the Internet.

**BabelPart Inquiry & Order** – New feature within *AutoPoint*<sup>®</sup> Point-of-Sale and Stock Status Inquiry to Query AutoPlus Warehouses for available Quantity and then place a special order to your selected AutoPlus Warehouse. This feature will automatically track your purchases and send you email confirmations of what has been ordered.

**Pack Slip Creation** – AutoPlus customers using the *AutoPoint*<sup>®</sup> system have the ability to automatically pull in electronic invoices from the internet in order to create pack slip files. Merchandise not in your inventory will automatically be added. Merchandise will be received, inventory updated, and a quick visible check of items with a difference in cost and purchasing packages are the benefits you will receive from this feature.

**Data Warehouse** – Capabilities are available to extract sales and inventory information from your *AutoPoint*<sup>®</sup> system and feed that information directly into AutoPlus's Dashboard Data Intelligence (Data Warehouse) for Category Sales Performance, Key Account Management, Benchmarking, Create new Business Opportunities, and Automate Manual Reporting.

**Obsolete Reporting** – Special AutoStock Obsolete Reports have been written to key on particular fields within the AutoStock file, whether Pop Code, Description, and/or Date Eligible for return and allow parts that meet that criteria to be generated onto a report and put on a return purchased order to be sent with merchandise back to the warehouse. This special report works for single stores or multiple stores at the same time. Once the warehouse has confirmed return of merchandise then new enhancements have been added to return purchase orders so that you can zero the min and max set the supplier to NOPUR so that these items will not be ordered back.

**ASP CentralPoint** – Your Customers can have a similar look and feel that you have when you order from the Warehouse when they order from you. *AutoPoint*<sup>®</sup> has an interface to the ASP CentralPoint internet ordering tool to allow your customers to connect to your store via the internet. They can place orders and have access to Catalog, Interchange, your Inventory, and a variety of other valuable resources.